



## **CPE CREDITS FOR MAKING MONEY IN TECHNOLOGY, MEDIA AND TELECOMMUNICATIONS**

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The *Making Money in Technology Media and Telecom* course is part of PSI's *Inside Technology, Media and Telecommunications*® curriculum. It helps you understand how technology, media and telecom companies make money and track financial performance.

Upon completing this course, students will be able to:

- Identify the sources of revenue and expense for technology, media and telecom companies
- Define key performance indicators (KPIs) used in the industry
- Recall sources of financial information
- Use financial information to understand specific companies better

### **ELIGIBILITY**

You may be eligible for Continuing Professional Education credit for this course if you are a CPA licensed in the United States. This course offers 1 CPE credit.

Performance Solutions International (PSI) is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.NASBARegistry.org](http://www.NASBARegistry.org).

### **CPE COMPLETION REQUIREMENTS**

To gain CPE credit, you must complete the course and prove successful completion by passing the Final Test (with a 70% grade or better) within one year from the date of purchase. PSI will track your purchase and completion date and enforce this policy. If your company licenses the program and it is hosted with PSI, PSI will track your initial log-on date and award CPE credit only if you complete the course and pass the test within one year of your first time logging in to the course.

### **PROGRAM INFORMATION**

This course provides a Basic Level of knowledge for anyone new to the industry or seeking a big-picture understanding, and it offers credit in the Specialized Knowledge field of study. There are no course prerequisites or advanced preparation necessary to complete this course.



## **DELIVERY METHOD**

QAS Self-Study. The course is delivered via PSI's hosted site or a company's internal learning management system.

## **PROGRAM REVIEW**

PSI reviews the program content to ensure that it remains current. This version of the course was updated in May 2026.

## **REFUND AND COMPLAINT POLICY**

If you are not completely satisfied with this course, contact PSI at [info@goto-psi.com](mailto:info@goto-psi.com) and discuss your complaints. All incoming complaints are documented and forwarded to the Administrator. After resolution, documentation is kept in a complaint file for five years and used for consideration during course updates and improvements.

If you are not completely satisfied with the program within 30 days of purchase, PSI will issue a refund (for individual users). If you are an organization wishing to license the program and wish to discuss PSI's refund policy, please contact Christopher Lawton at [clawton@goto-psi.com](mailto:clawton@goto-psi.com). A refund policy will be discussed and agreed upon. PSI wants to ensure you are fully satisfied with our services and will refund your money if you are unsatisfied.

## **PROGRAM REGISTRATION REQUIREMENTS**

Contact PSI directly at 1 (866) GOTO-PSI to register. If this program is offered through your company, contact your training administrator for registration details, and they will arrange to obtain a licensed copy from PSI for you.

To contact a PSI account executive to discuss pricing and options for your organization, please call our toll-free number at 1-866-GOTO-PSI (1-866-468-6774) and select option #1. You can also email us at [info@goto-psi.com](mailto:info@goto-psi.com). You can also visit our website at [www.goto-psi.com](http://www.goto-psi.com) for additional information on our company and services.

Performance Solutions International is pleased to have this opportunity to assist our clients in achieving their goals within the technology, media and telecommunications industry. Please let us know if you have any comments on our approach or program, or if you would like to recommend improvements.

Our goal is to increase your industry IQ!